



**r. craig coppola**  
**CRE, CCIM, SIOR, MBA**  
**Founding Principal**

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**PARTIAL CLIENT LIST**

- » AFS
- » American Family Insurance
- » Arizona Chamber of Commerce
- » Arizona Community Foundation
- » Arizona Federal Credit Union
- » Arizona Humane Society
- » Bank 34
- » California Casualty
- » CIGNA
- » Commerce Bank
- » Dickinson Wright
- » DMB Associates
- » Fennemore Craig P.C
- » Flexprint
- » Gammage & Burnham
- » Great Phoenix Economic Council (GPEC)
- » HDR Engineering
- » Jackson Lewis PC
- » JDA Software
- » Kudelski Security
- » Kutak Rock
- » Mindbody
- » Morgan Stanley
- » Motorola
- » MRA Associates
- » Nina Mason Pulliam Charitable Trust
- » Perkins Coie
- » US Bank Corp.
- » Valley of the Sun United Way



Specializing in

**OFFICE**

brokerage

**PROFILE**

Mr. Coppola is the top producing Broker in Lee & Associates' 40+ year history (60+ offices, over 850 brokers). He is also one of the eight Founding Principals of Lee & Associates Arizona. He holds the three most coveted designations in the industry: CCIM, CRE, and SIOR (one of 33 in the world). Mr. Coppola specializes in the representation of tenants in the leasing and sale of office properties. Mr. Coppola has 3+ decades of leasing and sale experience. He has been a 24-time top producer at Lee & Associates, 6 time NAIOP Office Broker of the year, and an additional 25-time finalist for NAIOP Office Broker of the Year. He is also the Author of five books, *How to Win in Commercial Real Estate Investing*, *The Art of Commercial Real Estate Leasing*, *The Fantastic Life*, *Chasing Excellence* (co-written with Lee & Associates founder, Bill Lee), and *What Now? A 5-prong approach to Handling Cancer Diagnosis & Treatment*, as well as a national speaker and lecturer.

**CAREER SUMMARY**

Mr. Coppola has completed over 3,600 transactions totaling over 13 million square feet, valued in excess of \$3.5 billion.

As the top Commercial Real Estate Advisor for Lee & Associates nationwide, Mr. Coppola has represented the interests of thousands of tenants across the United States.

**EXPERIENCE**

- 1991 to Present: Lee & Associates / Founding Principal
- 1984 to 1991: Grubb & Ellis / Senior Marketing Consultant
- 1983 to 1984: Professional Baseball Player (Minnesota Twins)

**ACHIEVEMENTS**

- 24 Time Top Producer – Lee & Associates Arizona
- 2020 Connect CRE Top Broker
- 2018 AZ Journal of Real Estate and Business Commercial Broker of the Year
- 2018 AZ Big Media People to Know in Commercial Real Estate
- 2017 AZ Journal of Real Estate and Business Commercial Principal of the Year
- 2017 Landmark Leaders Brokerage Leader of the Year
- 2016 Commercial Executive Magazine Broker of the Year
- 6 Time NAIOP Office Broker of the Year
- Recipient of the William J. Lee Award – *The Highest Honor Awarded to Only Three People*
- Who's Who of the Decade – 2010 AZ Business Journal
- Commercial Executive Magazine, Broker of the month - 2015
- NAIOP National Chapter President of the Year
- NAIOP Transaction of the Year- 2010 and 2012
- 25 Time NAIOP Office Broker of the Year Finalist
- 31 years of service and dedication to the CCIM Institute
- 25 years of service and dedication to SIOR
- Holds top 3 Industry designations: CCIM, CRE, SIOR  
 – Only 33 people worldwide hold all three
- Best First Time Author, *How to Win in Commercial Real Estate Investing* – National Association of Real Estate Editors (NAREE)
- 2017, 2018, 2019 and 2020 Sun Devil 100 Inductee – *for distinguished Arizona State University alumni who own or lead successful businesses*

**EDUCATION**

- MBA - Arizona State University, Tempe AZ, 1992
- Bachelor of Science, Finance – Nicholls State University, 1983
- Associates of Science – Yavapai College, 1981

**COMMUNITY INVOLVEMENT**

- NAIOP Executive Board
- Arizona Chamber of Commerce Board of Directors
- St. Vincent de Paul Advisory Council
- Former Banner Health Foundation Board Member (2008-2016)
- Former Xavier College Preparatory Board of Trustees (2008-2014)
- Past United Way Tocqueville Society Multi-Year Chairman