



AMERICAN ACADEMY OF PEDIATRICS
2600 N CENTRAL AVE.
SUITE 635
PHOENIX, AZ 85004

TENANT SIZE: 3,132 SF
PROPERTY: 2600 TOWER
LEASE TYPE: RENEWAL

REQUIREMENT

- To relocate or renew current office space

CHALLENGES

- Location parameters
- Budget vs. Market
- Employee Access vs. Client Access

Representing NonProfits is a delicate balancing act between quality of space, economic factors and public perception. The Coppola-Cheney Group has worked with more NonProfits than any other brokerage team and understands how to meet both Economic and Aesthetic goals for these important organizations.

SOLUTION

- Employee vs. Client Location Analysis
- Analyzed thoroughly all options in desired locations
- Leveraged relocation options for favorable renewal deal

BENEFITS

- Negotiated above market Tenant Improvement Allowance at no extra cost to the Tenant
- Achieved 15% cost savings
- No disruption of business



TO LEARN HOW THE COPPOLA-CHENEY GROUP CAN HANDLE YOUR REAL ESTATE REQUIREMENTS PLEASE CONTACT US OR VISIT OUR WEBSITE:
WWW.C2NONPROFITS.COM



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